

Solar Financing for Commercial Customers

With this program the installer is paid the full system purchase price upon installation.
Customer retains any and all rebates and incentives!

We are able to finance \$20,000 to 1,000,000+!

System Cost	Financing Term
\$20,000 - \$100,000	Up to 5 Year Terms
\$101,000 +	Up to 7 Year Terms

Customers Upfront Costs:

- ✓ First and Last Monthly Payments
- ✓ Filing Fee



Sunrise Program offers credit approval in no more than five business days!

A step payment structure may be offered with higher payments initially and lower payments after the first year to mirror the customer's cash flow from rebates and incentives.

Customer Qualifications:

To participate in the Sunrise Program, a **customer** must:

- Overall, customers need to have **"A" credit** and a **minimum of 5 years** in business.
- Full financial disclosure from the customer will be required.
- The customer's financial strength must be able to support the payment for the full system cost, regardless of any incentives or rebates. *Personal Guaranty normally required for closely held business.*
- Non-Profit Organizations will generally not qualify for financing unless a large, national organization.



This Program is designed to work best for Owner Occupied Operational Businesses.

For example: A manufacturing company putting a system on their roof to provide electricity and/or hot water for their business.

Vendor Qualifications

To participate in the Sunrise Program, an **installer/vendor**:

Must be authorized/approved by SolarUS , and

Must pay SolarUS in full within 5 days of receipt of funding from finance company, via ACH, and

Must demonstrate a history of successful solar installations. Suggested guidelines include:

- A **minimum of 3 years** experience installing solar systems.
- A **minimum of 10** solar installations.

Getting Started:

1. **Become a "Sunrise Financing approved installer"**. For information please contact SolarUS.
2. **Use the Solar Financial Calculator to give your prospective customers a monthly payment option.**
3. **Call your Solar Financing Representative to begin the credit approval process.**

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